

New Supplier Evaluation Tool: DPM-I (Delivery Performance Measurement – Inbound)

Dear Partners,

As part of our continuous improvement of logistics processes, we are introducing the DPM-I tool, which enables precise monitoring of delivery timeliness and completeness. The goal is to jointly increase operational efficiency and transparency of cooperation.

What does DPM-I measure?

DPM-I evaluates deliveries in two key areas:

- Delivery timeliness (Date Reliability) – Are deliveries made according to the agreed schedule?
- Quantity compliance (Quantity Reliability) – Does the delivered quantity match the order?

Delivery Tolerances

For different types of suppliers and modes of transport, the following tolerances apply:

Non-consignment suppliers

Transport mode	Quantity Tolerance	Time tolerance	Scoring
Road transport	+/- 10%	+/- 1 day	100 pts (within tolerance), 1 pt (outside tolerance)
Overseas transport	+/- 10%	+/- 5 days	same as above.

Consignment suppliers

Transport mode	Quantity Tolerance	Date tolerance
All type of transports	-10%/+30%	-7 days / +1 day

Note: ZF Lifetec does not accept deviations beyond the above limits. Responsibility for delays lies with the supplier.

How does the measurement work?

The evaluation depends on delivery conditions (Incoterms) and related to them dates communicated in call-offs (pick-up dates or delivery dates) and ASN processes:

Incoterms	Pick up date	ASN	What is measured
FCA	✓	✓	Pickup day from release vs. ASN creation date
FCA	✓	✗	Delivery date from release vs. Goods Receipt (GR) date
DAP	✗	✓ / ✗	Delivery date from release vs. Goods Receipt (GR) date

Why is ASN important?

Suppliers using ASN are evaluated based on the ASN document creation date, which ensures greater accuracy. Lack of ASN means evaluation based on the receipt date, which may lower the score.

Monthly Classification

The arithmetic average of scores from a given month determines the classification:

Classification	Range	Action
A	100-91	No action required.
B	90-77	Check incorrect shipments and ensure improvement for next deliveries. Action plan may be required to be back on track.
C	76-1	Immediate action plan required, in case of 3 following months in C classification supplier can be a subject of ZF Lifetec escalation process and may be required to present MMOG self-assessment.

 What next?

We encourage you to:

- Regularly use ASN
- Monitor your results
- Contact us if you have any questions

Together, we can achieve an even higher level of delivery reliability!

Best regards,
ZF Lifetec Global Logistics Team